



# THE PLACEMENT CELL

## KIRORI MAL COLLEGE | DELHI UNIVERSITY

RECRUITMENT BROCHURE  
2021-22



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# ABOUT KIRORI MAL COLLEGE

**Kirori Mal College**, established in 1954, is an institution of academic excellence, that has always strived to and successfully maintained its place as one of the finest colleges within the **University of Delhi**. KMC's rich history of 60+ years has seen it move from strength to strength, continually striving to establish new norms of excellence, growing into an institution of comprehensive repute and a prominent part of the premier institutes all across the country.

The college encourages a quest for knowledge that is rooted in an ethical understanding of the world that we inhabit and this enthusiasm for learning, along with a desire to evolve into socially responsible beings is reflected not only in the academic atmosphere, but is also visible in the field of extra-curricular activity. There are several academic and cultural societies that enable students to participate in a wide range of activities such as debating, dramatics, social service, art and photography, film, music, and entrepreneurship. The College also presents various prizes to students each year for excellence in academic and extra-curricular activities. Scholarships and other financial aid are given to deserving students based on their merit as well as need.

Kirori Mal College secured an **A+ grade and scored 3.54 points** in the first cycle grading of NAAC's 2016 assessment. KMC was ranked **17th by NIRF**, Ministry of Human Resource Department in its 2021 college ranking with a **laudable score of 64.30**. Constantly ranked amongst the top colleges in the three streams, Kirori Mal College believes in providing its students with an environment rich in knowledge, duly supported by highly qualified and diligent faculty members. Our prominent alumni have been a testimony to our claims on the student quality. Some of our well known alumni include Amitabh Bachchan, Satish Kaushik, GP Koirala, Shakti Kapoor, Sanam Puri, KK, Kabir Khan, to name a few.



# CURRENT RANKINGS

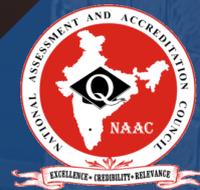
# A+

GRADE

17th NIRF  
Ranking  
2021

And an  
institutional  
CGPA of 3.54  
out of 4 in  
NAACs  
assesment

Ranked 4th in  
Commerce and  
Humanities, and 6th  
in Science by INDIA  
TODAY Magazine's  
Best Colleges 2019





# WHY KIRORI MAL ?



## Academics

It maintains the competition through its **high cut-offs**, ensuring talented students. The college also offers the **highest number of courses (22)** across DU circuit and is famous for its diverse courses, especially Commerce/ Science/ Economics and Statistics.



## Student-Run Organisations

With more than 42 societies, including some of the globally recognised societies like **Enactus** and **NSS (National Service Scheme)**, the students have proved their mettle in multifarious interdisciplinary activities, while managing their studies as well.



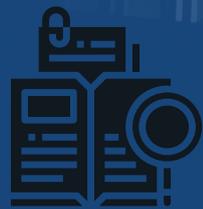
## Courses & Workshops

The college and the cell organizes many workshops and a **6 month entrepreneurship course**, to make students understand the nuances of the corporate world and develop the required skills.



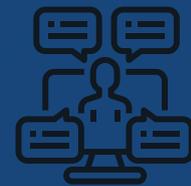
## Internships

The number of companies recruiting interns from our college has seen a drastic increase since last year and the number has doubled. The students received **more than 400 companies** offered internships across myriad of profiles.



## Business & Case-Study Competitions

KIC- KPMG Innovation Challenge, Flipkart's Trailblazer, and Graduate School Maverick by Deloitte, Resolvr by Smart Cube are few of the firms associated with the college that hold business & case study competitions to enhance the skill-set of the students.



## Communication Skills

MUNs, Debates, Public Speaking Competitions are held all over the year to provide them with exposure & enhance the students communication skills.



## Avenues- The Placement Cell

**Avenues - the Placement Cell of Kirori Mal College**, is among the oldest and most active placement cells of Delhi University. The main objective of Team Avenues is to bridge the gap between the stringent competition in the industry and talent available in the college. It serves to assist the students in the corporate world.

A team of 30 motivated members, Avenues resourcefully utilises its network with esteemed recruiters from the corporate world for fulfilling its commitment towards bringing multifarious opportunities to campus. We produce graduates who are well equipped to handle the working norms of the industry and commerce in the public and private sectors, helping every student to define his/her career interest.

Companies offering diverse profiles ranging from **analysis to research to articleship**, have recruited this year. Some of our past recruiters include **Bain Capability Network, Genpact, Byju's, Grant Thornton Ernst and Young, KPMG, DE Shaw, PwC, Deloitte and Oberoi Group**. The placement cell has always strived to identify each student's potential and has unconditionally worked to initiate programmes presenting exposure that is vital to hone skills and nurture talent. Beginning in their first year, students are exposed to prestigious internship opportunities to give their corporate acumen a finesse by the time they're ready to sit for Recruitment Procedures in their final year. The Cell serves as a strong interlink between the students and the corporate world, ensuring that each job aspirant meets his employer.

## COURSES OFFERED

The Under-Graduate Courses Offered at Kirori Mal College are :

### Commerce Courses

- B.COM (Hons)
- B.COM (Prog)

### Arts Courses

- B.A. (H) Economics
- B.A. (H) English
- B.A. (H) Geography
- B.A. (H) Hindi
- B.A. (H) History
- B.A. (H) Political Science
- B.A. (H) Sanskrit
- B.A. (H) Urdu
- B.A. Prog
- B.A. Prog with Bengali

### Science Courses

- B.Sc. Physical Sciences
- B.Sc. Physical Sciences with Computer Science Option
- B.Sc. Life Science
- B.Sc. Applied Physical Sciences (Analytical Chemistry)
- B.Sc. (H) Botany
- B.Sc. (H) Chemistry
- B.Sc. (H) Physics
- B.Sc. (H) Mathematics
- B.Sc. (H) Statistics
- B.Sc. (H) Zoology

# KEY HIGHLIGHTS (Session 2020-21)

INR 10.88 Cr Placement Value

INR 19.25 Lakh Highest CTC

INR 6.02 Lakh Average CTC

12+ Sectors

135+ Recruiters

100+ Diverse Profiles

130+ Placement Offers

# NOTABLE ALUMNI

Kirori Mal College is proud to have alumni who are known for their talent, industriousness and expertise across several fields. They have risen to be experts in spheres such as law, politics, bureaucracy, business, finance, entertainment, media and much more.



# CAMPUS ENGAGEMENT

- **PRE PLACEMENT TALKS**

To bring out the best of skills and shape the ideas of the students, companies organise a pre-placement talk as a part of their recruitment procedure at the college campus. The generic pre-placement talk highlights the company profile, work description and expectations to provide insights to the students.

- **INTERACTIVE SESSIONS**

Interactive informative sessions in the form of soft skill seminars, case study competitions and speakers sessions are status quo for building a relationship with their prospective employees. Keeping in mind the current scenario of a world battling a pandemic we are working towards conducting such sessions through virtual platforms. Some of the companies that engaged with us for Corporate Sessions include Ernst and Young (Soft Skills Session), KPMG (Lunchbox Session), American Express, Perspectico, PwC and StartupEd among others.

- **EVENT COLLABORATIONS**

Constantly aiming at providing students with invigorating opportunities in the corporate world Team Avenues organized an array of events which included a workshop on Skill Enhancement and Career Development, a business plan competition by the name Entrepreneurship Ignition Summit and a Case Study Competition. All of these were conducted with an aim to streamline their growth and development for their respective career trajectories. To top it all, an Alumni Meet was organized where the current team of placement cell celebrated with the alumni, who reminisced the old ties and added to the glory of the series of events.

# RECRUITMENT STRUCTURE

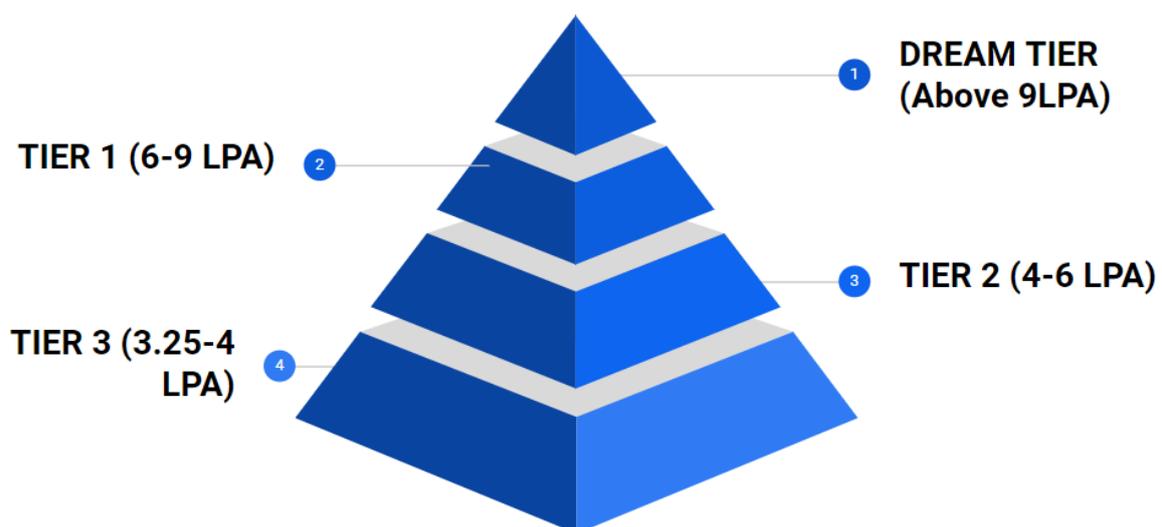
Avenues- The Placement Cell to ensure harmony in the interests of students and companies has devised a tier structure for categorization of companies. This is done to ensure that recruitment can be made from an equitable talent pool for all companies and can translate into acceptance.

## TIER SYSTEM - TIER 1, TIER 2, TIER 3

The visiting companies will be distinguished into three broad tiers for a more comprehensive understanding. The division will be made on the basis of certain parameters, namely;

- Compensation offered
- Company profile
- The desirability of job profile
- Years of association
- Campus engagement beyond placements

In addition to the aforementioned, a Dream Tier will be introduced inclusive of **extremely venerated firms**. However, the qualification of the said companies into the Dream Tier rests entirely on the discretion of Team Avenues.



# RECRUITMENT STRUCTURE

## RECRUITMENT SESSION

Placement process will be conducted in two Phases:

**Phase I: August 2021 - November 2021**

**Phase II: February 2022 - May 2022**

## DECLARATION OF RESULTS

It is advisable to the recruiter to announce the result and the waiting list (if any) and forward the offer letters within a week following the placement drive. This will ensure the finalization of the offer letter which will in turn lock in the talent intended to be recruited.

## RECEIPT OF OFFER LETTER

Receipt of the **first offer letter** (Tier 1/Tier 2/Tier 3) renders the candidate ineligible for further placements from subsequent Tier 3 companies. The candidate may, however, pursue a Dream Tier/Tier 1/Tier 2 company for a subsequent offer letter.

Receipt of **subsequent offer letter** (which by default will be from a Dream Tier /Tier 1/Tier 2 company) renders the candidate ineligible from all further processes.

Any **formal acceptance** given to an employment offer will render the candidate entirely ineligible for all other placements.

# RECRUITMENT PROCESS

The recruitment process begins by contacting the prospective companies for recruitment or by acceptance of the recruitment proposal of a company via email by the assigned coordinator. The company will then conduct a **PRE-PLACEMENT TALK** which needs to be attended by all interested students. This will allow all the students to understand the company and the job profile better. The company will inform the coordinator regarding the recruitment process. It usually comprises of **CV SHORT LISTING, GROUP DISCUSSIONS and APTITUDE TESTS**. The recruitment process may be conducted on campus or off campus.

Once the short listing is completed the recruiting company will conduct an **INTERVIEW** of the shortlisted students. This may be conducted on campus or off-campus as per the convenience of the company. Once the recruitment process is completed the company will inform the Placement Cell about the final shortlisted students. The Placement Cell will communicate this information to the students, post which all communication will be done between the company and students directly.



## PLACEMENT HIGHLIGHTS

(2020-21)

In every academic year, Kirori Mal College witnesses students putting in their earnest efforts into their education as well as other extra-curricular activities. In the Placement Session 2020-21, our college has delivered yet again on its objective of bringing students' hard work to a fruitful culmination by providing them with opportunities from top-notch recruiters. Not only did we conclude a successful cycle in association with our reputed past recruiters like **D.E. Shaw, Deloitte USI, Ernst and Young, McKinsey and Company, Boston Consulting Group, Accenture, Genpact Risk Consulting LLP, Bain Capability Network, and Tresvista**, but also forged new relations with companies like **Bank of America, Sattva Consulting, Mother Dairy, Equity Data Science, White Owl Brewery, Urban Company, and Cars24**.

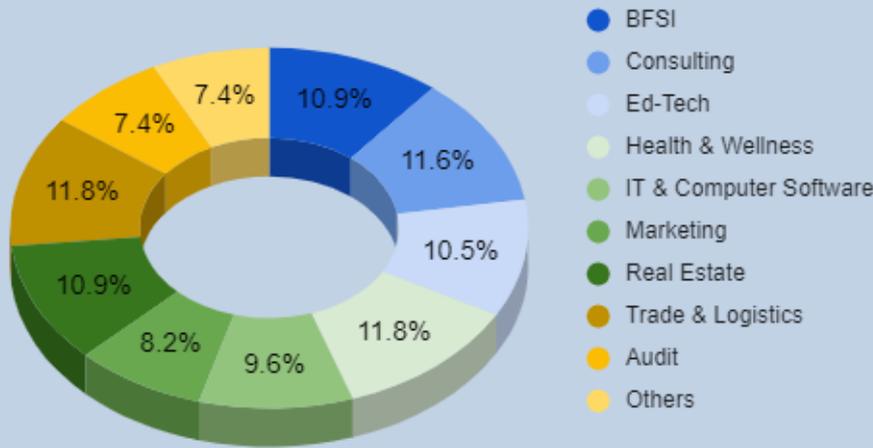
Recognizing our competency in domains like **Finance, Consulting, and Management**, over 135 companies offered us coveted profiles. This success is accredited to our esteemed faculty members, whose continuous support led to the aspiring students of our college being placed across diverse roles of their choices. The graduating batch got the opportunity to associate themselves with the corporate giants which provided them a chance to choose from diverse profiles like **Consultant, Analyst, Associate, Business Development, etc.** accompanied by rewarding pay packages. As we compile this report 131 students have been already placed and several are in the process of being placed.

In this placement session, **135+ companies offered an average of INR 6.02 LPA**, demonstrating the tremendous faith of leading organizations in the exceptional capabilities of the students of Kirori Mal College. In total, over 130 students were placed, with the average CTC accepted being INR 5.69 LPA. **D.E Shaw offered the highest package this year, valued at INR 19.25 LPA. The total cost of all the packages came to a whopping 10.88 crores!** These figures demonstrate our recruiters' belief in the caliber, grit, and commitment of our institutions' students.

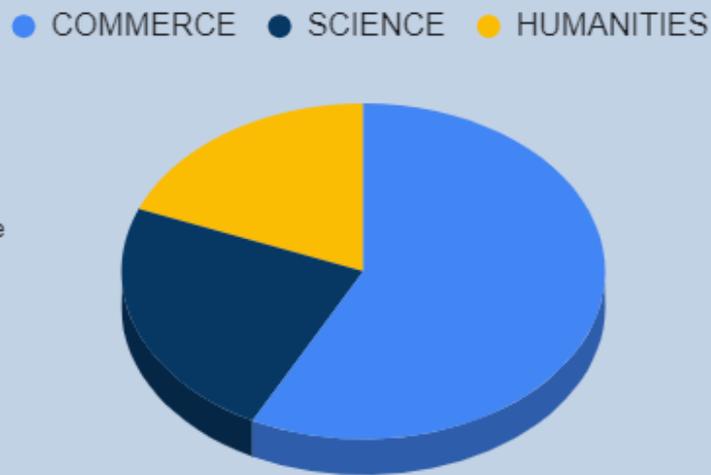
# PLACEMENT STATISTICS

The Placement Cell of Kirori Mal College hosted many renowned companies for job opportunities for the batch of 2020-21. The college saw a significant increase in the placement figures covering the highest mean, median and gross value. The Placement statistics for the session 2020-21 are mentioned below:

## SECTOR WISE DIVISION

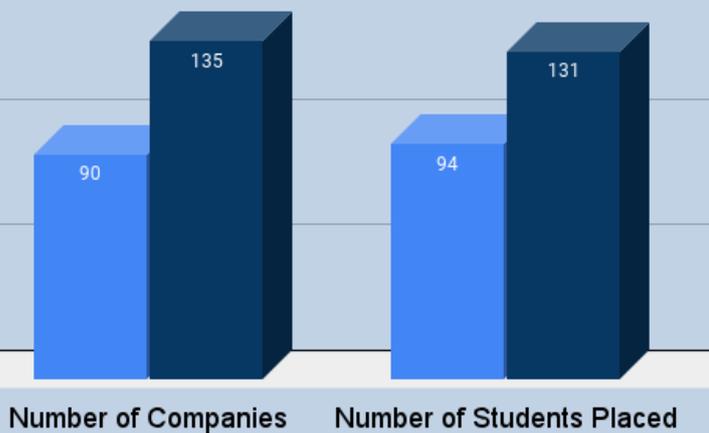


## STUDENTS PLACED

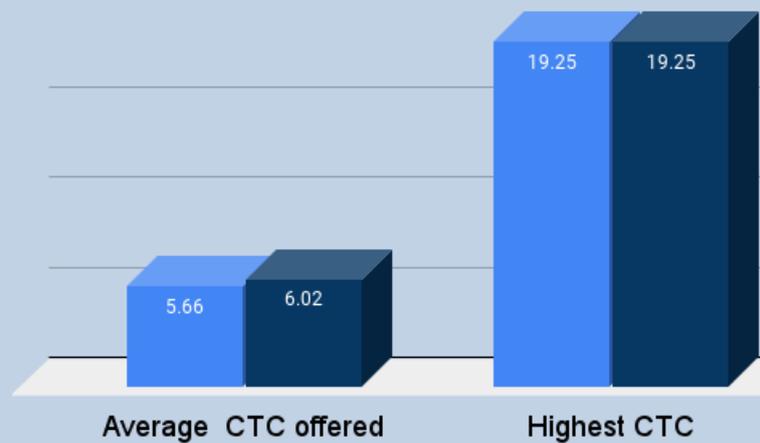


## COMPARITIVE STATISTICS

■ 2019-20 ■ 2020-21



■ 2019-20 ■ 2020-21



# PROFESSIONAL PROFILES

Avenues- The Placement Cell of Kirori Mal College works constantly to provide a variety of opportunities to suit the needs of the striving students who continue to demonstrate their excellence in academics as well as in the corporate world. Along with Career opportunities, the Cell also provides students with opportunities for various professional profiles like Articleship and Actuaries.

Reputed companies like **KPMG India, EY India, SNB India, Grant Thornton, Satish Aggarwal and Associates, Accountables, Taxtellers, and PwC India** shared Articleship opportunities with the students. Esteemed companies like **PwC UK, Willis Towers Watson, RSA, Xceedance, Milliman and Digit General Insurance** also provided Actuarial profiles for the students of KMC. Out of the specified companies, the highest stipend for the Articleship profile was offered by PwC India. During this session, the number of fellowship profiles offered was attested by renowned recruiters like **Global Shapers Community, Paint IT Red, Citizens for Public Leadership, PeaceX Organisation, Plaksha Tech Leaders, Anant National University, India Fellowship, Gandhi Fellowship, Marquee Equity, Teach for India and Lamp Fellowship**. Amongst all, the highest stipend was offered by Teach for India and Lamp Fellowship.

## ARTICLESHIPS

## FELLOWSHIPS

## ACTUARIAL SCIENCE

PwC  
INDIA

EY  
INDIA

PLAKSHA  
TECH  
LEADERS

TEACH  
FOR INDIA

ANANT  
NATIONAL  
UNIVERSITY

PwC  
UK

DIGIT  
GENERAL  
INSURANCE

SNB  
INDIA

KPMG  
INDIA

PAINT IT  
RED

LAMP  
FELLOWSHIP

GPODS

WILLIS  
TOWERS  
WATSON

XCEEDANCE

GRANT  
THORNTON

TAXTELLERS

GANDHI  
FELLOWSHIP

PEACEX  
ORGANISATION

INDIA  
FELLOWSHIP

MILLIMAN

RSA

SATISH  
AGGARWAL  
AND  
ASSOCIATES

ACCOUNTABLES

MARQUEE  
EQUITY

GLOBAL  
SHAPERS  
COMMUNITY

CITIZENS  
FOR PUBLIC  
LEADERSHIP

RISK ADVISORY  
INVESTMENT BANKING  
BUSINESS DEVELOPMENT  
MANAGEMENT CONSULTING  
FINANCIAL ANALYST  
FINANCIAL RESEARCH  
DATA ANALYST

AUDIT ASSISTANT  
ACTUARIAL ANALYST  
RESEARCH ANALYST  
BUSINESS OPERATIONS  
ACCOUNTING ADVISORY  
TAX ADVISORY  
ASSOCIATE

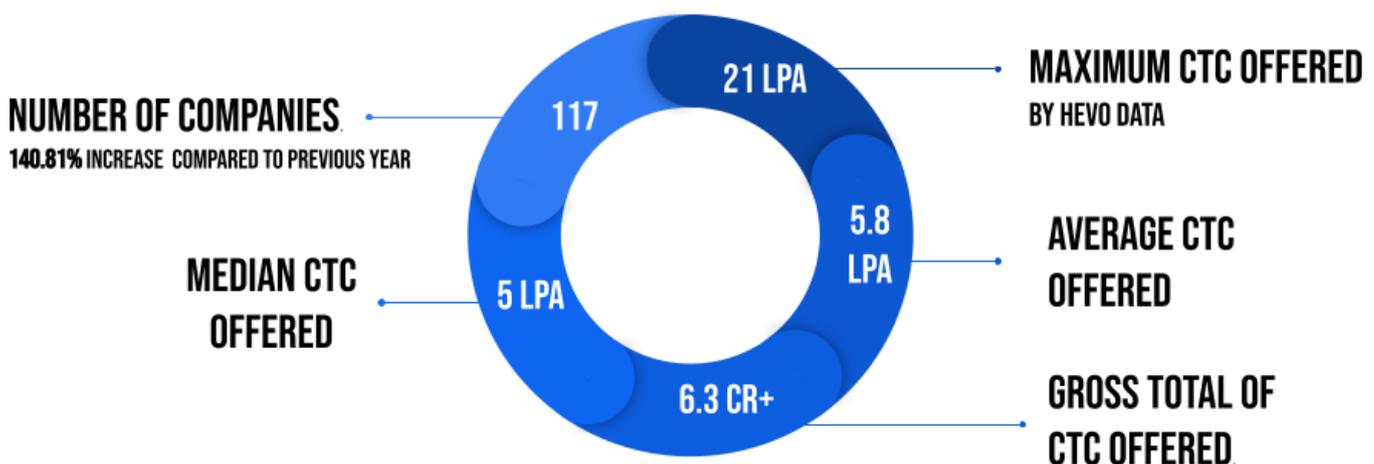
EDITOR  
ARTICLESHP  
CONTENT WRITER  
HUMAN RESOURCE  
KEY ACCOUNT EXECUTIVE  
SALES MANAGER  
MARKETING

## ALUMNI PLACEMENT OPPORTUNITIES

Any institution's alumni are key to its growth, and the various accomplishments garnered by the institution are also the result of relentless efforts of its meritorious alumni who help in building the brand of the college. Avenues - The Placement Cell of Kirori Mal College has always endeavored to ease their efforts in seeking employment opportunities. This session witnessed a myriad of **117 companies** connecting with us to recruit experienced and young ignited minds from Kirori Mal College. Some of the prominent alumni recruiters include **Bain Capability Network, Bank of America, Boston Consulting Group Omnia, Genpact, PWC, McKinsey & Company, ID Insight, EY** among others.

This year, the average CTC offered was **INR 5.80 LPA** with a median CTC of **INR 5 LPA**. The gross total CTC offered was more than **INR 6.3 crore**.

The highest package offered was of **INR 21 LPA** from Hevo Data, for the profile of "Account Executive". The second and the third highest packages offered were from Boult Audio and IDinsight, with the CTC being **INR 15 LPA** and **INR 13 LPA** respectively. The Placement Session saw a multitude of profiles across domains offered to the alumni. Some of the profiles offered were: Associate, Analyst, Content Writing, Marketing, Sales, Business Development, Finance, Research Consultant, Tech Lead and many more.



# INTERNSHIP HIGHLIGHTS

The Placement Cell has been successful in maintaining a high internship statistics over the years. And the record-breaking number of hired interns itself is a testimony to our quality. The number of companies recruiting interns from our college has seen a drastic increase since last year. The number has doubled and is continuously rising. This year the students received more than **400 companies** offered internships across myriad of profiles including Analytics, Consulting, Investment Banking, Actuaries, Finance, Marketing, Research, Web Development, Human Resources, Business Development to name a few. Some major recruiting firms were **McKinsey & Company, White Hat Jr., White Panda, KRG, Indigenesis, Big Basket, Urban Company, The Oberoi Group** along with organizations like **Quality Council of India, Ministry of Housing & Urban Affairs, Land Ports Authority of India and Centre For Policy Research**. Fellowships were offered by **Teach for India, EPIC India, India Fellow and Young India Foundation**. NGOs like **ChildrenWISE, Gramiksha Delhi and Youth Empowerment Foundation** hired interns with valuable incentives.

**Number of Internships offered** 400+

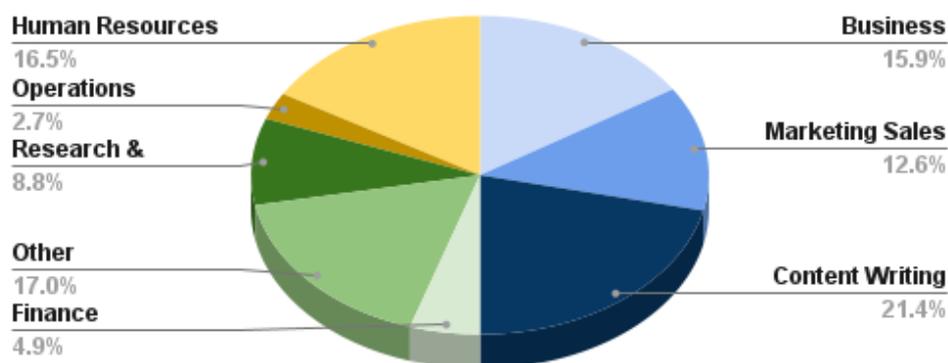
**Number of different Profiles offered** 100+

**Highest Stipend offered** INR 1,80,000

**Aggregate of the stipend based internships** INR 17.49 Lac

**Average stipend offered** INR 14,780

## OFFERED PROFILES DIVISION



# OUR RECRUITERS

McKinsey & Company

BCG

DE Shaw & Co



BAIN & COMPANY

KPMG

Deloitte.

Willis  
Towers  
Watson

pwc

EY

Building a better  
working world

AMERICAN  
EXPRESS

Bank of America.



genpact



TresVista



accenture



Futures  
First



ZS

AIG



SATTVA  
Delivering High Impact.



THE  
Smart  
Cube

AON  
Empower Results®

MAZARS



Grant Thornton



Urban  
Company



Samagra

Transforming Governance

Gartner®

inshorts



IDinsight

DATA. DECISIONS. DEVELOPMENT.



JLL



zomato

S&P Global



ITC Limited



ICICI Bank



wipro



MOTHER  
DAIRY

FIS



BYJU'S

The Learning App

TEACHFORINDIA

# CONTACT US



[placements@kmc.du.ac.in](mailto:placements@kmc.du.ac.in)



[facebook.com/pcavenues](https://facebook.com/pcavenues)



[linkedin.com/avenuespckmc](https://linkedin.com/avenuespckmc)



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